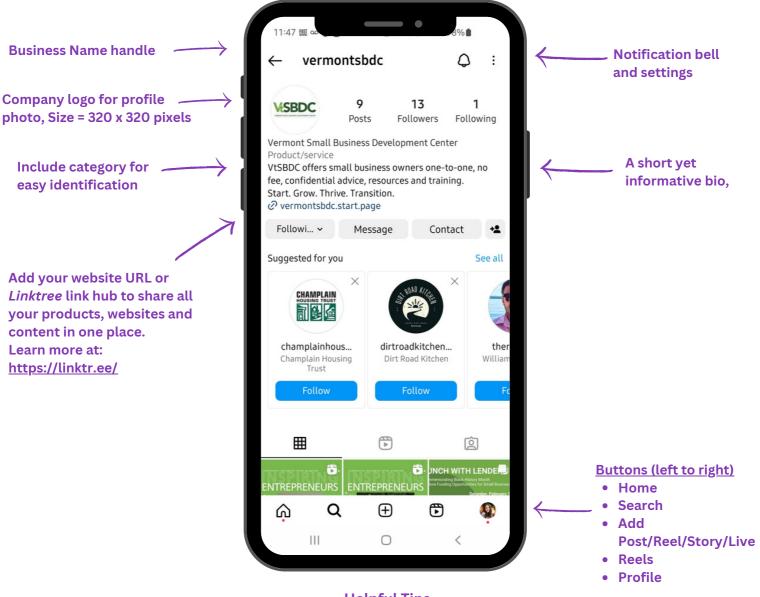
# Know Your Social: Instagram

## Key Elements of an Instagram Business Account to Promote Your Small Business





### **Helpful Tips**

- Each social media platform has a different personality, post strategy, and demographics.
  - Post content that is interesting and beneficial to your audience.
- Add emojis to bio to add eye-catching content
- Complete the bio section. Keep the description short and sweet.



- Keep you brand voice consistent through all social media channels, including Instagram.
- Cross-promote your favorite businesses and people. Use the "@" sign to tag their Instagram account.
- Add business location to call attention.
- Limit #hashtags to 30 per post. Don't use the same hashtags on every post or your content won't be seen.
- Post consistently, a minimum of three feed posts per week to increase visibility; marketing is a marathon, not a sprint.
- Edit and optimize your profile often to keep it fresh to attract your ideal client.
- Be sure to plan a content calendar to combine events, information and promotions to entertain, educate and engage your audience.



# **Know Your Social: Instagram**

## **What Makes A Good Instagram Post**

quality photo or

graphic

Tag friends and/or

cross-

promote

companies to





10:56 鹽

Image Sizes
Profile Photo = 320 x 320 pixels
Relevant, high-

### **Feed Photos**

- Landscape = 1080 x 566 pixels
- Portrait = 1080 x 1350 pixels
- Square = 1080 x 1080 pixels

#### **Thumbnails**

• Display size = 161 x 161 pixels

#### **Stories**

• 1080 x 1920 pixels



Also: Add relevant hashtags for content searchability; use different hashtags to keep it authentic Click here for resource: <u>How to Use Instagram Hashtags</u> for Business

### **More Helpful Tips**

- Post high-quality content for meaningful engagement. This can include images, carousels, reels and videos.
- Post video content for reach, but remember to include high-quality graphics and photos for a healthy marketing mix!
- Respond to every comment to encourage being "social" on social media and provide customer service.
- Ask questions to encourage engagement. Respond to comments to be "social" on social media.
- Add a Call-To-Action (CTA) to some posts to guide your reader to "tag a friend" or other action.
- Ensure you're adding value for your audience and not just posting to post.
- Figure out your content mix, build a calendar, and schedule your content in advance.
- Analyze your Instagram analytics and content performance to understand and create effective content to reach your ideal client.
- Test, test, test! If something works based on your analytics, do more of that.
- Understand the best time to post to reach your ideal clients. Weekends and off-times sometimes work, too.
- Have fun creating content and growing your business!
- How to Make an Instagram Business Account
- How to Gain Followers on Instagram
- How to Get Verified on Instagram
- 8-Step Guide to Instagram Ads
- How to Sell on IG: A Guide for Businesses
- How Often to Post on IG



Book: <u>Likeable Social Media,</u>
<u>Third Edition: How To Delight</u>
<u>Your Customers, Create an</u>
<u>Irresistible Brand, & Be</u>
<u>Generally Amazing On All Social</u>
<u>Networks That Matter</u>